
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) — **November 3, 2010**

Plains All American Pipeline, L.P.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of
incorporation)

1-14569

(Commission File Number)

76-0582150

(IRS Employer Identification No.)

333 Clay Street, Suite 1600, Houston, Texas 77002

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code **713-646-4100**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

TABLE OF CONTENTS

[Item 9.01. Financial Statements and Exhibits](#)

[Item 2.02 and Item 7.01. Results of Operations and Financial Condition; Regulation FD Disclosure](#)

[SIGNATURES](#)

[EX-99.1](#)

Item 9.01. Financial Statements and Exhibits

- (d) Exhibit 99.1 — Press Release dated November 3, 2010.

Item 2.02 and Item 7.01. Results of Operations and Financial Condition; Regulation FD Disclosure

Plains All American Pipeline, L.P. (the "Partnership") today issued a press release reporting its third-quarter 2010 results. We are furnishing the press release, attached as Exhibit 99.1, pursuant to Item 2.02 and Item 7.01 of Form 8-K. Pursuant to Item 7.01 we are providing updated detailed guidance for financial performance for the fourth quarter of calendar 2010, with resulting performance for the full calendar year of 2010 (which supersedes guidance pertaining to 2010 contained in our Form 8-K furnished on August 4, 2010). We are providing preliminary guidance for calendar year 2011. In accordance with General Instruction B.2. of Form 8-K, the information presented herein under this Item 7.01 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Exchange Act or Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

Update of Fourth Quarter 2010 Guidance; Disclosure of Full Year 2011 Preliminary Guidance

EBIT and EBITDA (each as defined below in Note 1 to the "Operating and Financial Guidance" table) are non-GAAP financial measures. Net income and cash flows from operating activities are the most directly comparable GAAP measures to EBIT and EBITDA. In Note 9 below, we reconcile net income to EBIT and EBITDA for the 2010 guidance periods presented. We do not, however, reconcile cash flows from operating activities to EBIT and EBITDA,

because such reconciliations are impractical for a forecasted period. We encourage you to visit our website at www.paalp.com (in particular the section entitled "Non-GAAP Reconciliations"), which presents a historical reconciliation of EBIT and EBITDA as well as certain other commonly used non-GAAP financial measures. We present EBIT and EBITDA because we believe they provide additional information with respect to both the performance of our fundamental business activities and our ability to meet our future debt service, capital expenditure and working capital requirements. We also believe that debt holders commonly use EBITDA to analyze partnership performance. In addition, we have highlighted the impact of our equity compensation plans, gains and losses from other derivative activities, net loss on early repayment of senior notes, and PNGS contingent consideration fair value adjustment on Segment Profit, EBITDA, Net Income attributable to Plains and Net Income per Basic and Diluted Limited Partner Unit.

We based our guidance for the three months and twelve months ending December 31, 2010 on assumptions and estimates that we believe are reasonable given our assessment of historical trends (modified for changes in market conditions), business cycles and other reasonably available information. Projections covering multi-quarter periods contemplate inter-period changes in future performance resulting from new expansion projects, seasonal operational changes (such as LPG sales) and acquisition synergies. Our assumptions and future performance, however, are both subject to a wide range of business risks and uncertainties, so no assurance can be provided that actual performance will fall within the guidance ranges. Please refer to information under the caption "Forward-Looking Statements and Associated Risks" below. These risks and uncertainties, as well as other unforeseeable risks and uncertainties, could cause our actual results to differ materially from those in the following table. The operating and financial guidance provided below is given as of the date hereof, based on information known to us as of November 2, 2010. We undertake no obligation to publicly update or revise any forward-looking statements.

[Table of Contents](#)

Plains All American Pipeline, L.P.
Operating and Financial Guidance
(in millions, except per unit data)

	Actual	Guidance			
	9 Months Ended 9/30/2010	3 Months Ending December 31, 2010		12 Months Ending December 31, 2010	
			Low	High	Low
Segment Profit					
Net revenues (including equity earnings from unconsolidated entities)	\$ 1,432	\$ 499	\$ 516	\$ 1,931	\$ 1,948
Field operating costs	(510)	(177)	(172)	(687)	(682)
General and administrative expenses	(174)	(55)	(52)	(229)	(226)
	748	267	292	1,015	1,040
Depreciation and amortization expense	(192)	(57)	(55)	(249)	(247)
Interest expense, net	(183)	(64)	(62)	(247)	(245)
Income tax benefit (expense)	4	(1)	—	3	4
Other income (expense), net	(9)	—	—	(9)	(9)
Net Income	\$ 368	\$ 145	\$ 175	\$ 513	\$ 543
Less: Net income attributable to the noncontrolling interests	(5)	(3)	(2)	(8)	(7)
Net Income attributable to Plains	\$ 363	\$ 142	\$ 173	\$ 505	\$ 536
Net Income to Limited Partners	\$ 241	\$ 98	\$ 128	\$ 339	\$ 369
Basic Net Income Per Limited Partner Unit					
Weighted Average Units Outstanding	136	136	136	136	136
Net Income Per Unit	\$ 1.73	\$ 0.71	\$ 0.93	\$ 2.45	\$ 2.67
Diluted Net Income Per Limited Partner Unit					
Weighted Average Units Outstanding	137	137	137	137	137
Net Income Per Unit	\$ 1.72	\$ 0.70	\$ 0.93	\$ 2.44	\$ 2.67
EBIT	\$ 547	\$ 210	\$ 237	\$ 757	\$ 784
EBITDA	\$ 739	\$ 267	\$ 292	\$ 1,006	\$ 1,031
Selected Items Impacting Comparability					
Equity compensation charge	\$ (34)	\$ (8)	\$ (8)	\$ (42)	\$ (42)
Gains / (Losses) from other derivative activities	(2)	—	—	(2)	(2)
Net loss on early repayment of senior notes	(6)	—	—	(6)	(6)
PNGS contingent consideration fair value adjustment	(2)	—	—	(2)	(2)
Selected Items Impacting Comparability affecting Net Income	(44)	(8)	(8)	(52)	(52)
Gains / (Losses) from other derivative activities	(1)	—	—	(1)	(1)
Selected Items Impacting Comparability affecting EBITDA	\$ (45)	\$ (8)	\$ (8)	\$ (53)	\$ (53)
Excluding Selected Items Impacting Comparability					
Adjusted Segment Profit					
Transportation	\$ 411	\$ 138	\$ 143	\$ 549	\$ 554
Facilities	209	69	72	278	281
Supply and Logistics	168	68	85	236	253
Other Income (Expense), net	(4)	—	—	(4)	(4)
Adjusted EBITDA	\$ 784	\$ 275	\$ 300	\$ 1,059	\$ 1,084

Adjusted Net Income attributable to Plains	\$ 407	\$ 150	\$ 181	\$ 557	\$ 588
Adjusted Basic Net Income per Limited Partner Unit	\$ 2.05	\$ 0.77	\$ 0.99	\$ 2.81	\$ 3.04
Adjusted Diluted Net Income per Limited Partner Unit	\$ 2.04	\$ 0.76	\$ 0.98	\$ 2.80	\$ 3.02

(1) The projected average foreign exchange rate was based on the average rates for October 2010 and \$1.02 Canadian dollar to \$1 U.S. Dollar, for the remainder of 2010. The rate as of November 2, 2010 was \$1.01 Canadian dollar to \$1 U.S. Dollar.

[Table of Contents](#)

Notes and Significant Assumptions:

1. Definitions.

EBIT	Earnings before interest and taxes
EBITDA	Earnings before interest, taxes and depreciation and amortization expense
Segment Profit	Net revenues (including equity earnings, as applicable) less field operating costs and segment general and administrative expenses
Bbls/d	Barrels per day
Bcf	Billion cubic feet
LTIP	Long-Term Incentive Plan
LPG	Liquefied petroleum gas and other natural gas-related petroleum products (primarily propane and butane)
FX	Foreign currency exchange
General partner (GP)	As the context requires, "general partner" refers to any or all of (i) PAA GP LLC, the owner of our 2% general partner interest, (ii) Plains AAP, L.P., the sole member of PAA GP LLC and owner of our incentive distribution rights and (iii) Plains All American GP LLC, the general partner of Plains AAP, L.P.
Class B units	Class B units of Plains AAP, L.P.

2. *Operating Segments.* We manage our operations through three operating segments: (i) Transportation, (ii) Facilities and (iii) Supply and Logistics. The following is a brief explanation of the operating activities for each segment as well as key metrics.

a. *Transportation.* Our transportation segment operations generally consist of fee-based activities associated with transporting crude oil and refined products on pipelines, gathering systems, trucks and barges. We generate revenue through a combination of tariffs, third-party leases of pipeline capacity and transportation fees. Our transportation segment also includes our equity earnings from our investments in the Butte, Frontier and White Cliffs (in which we acquired a 34% ownership interest effective September 1, 2010) pipeline systems and Settoon Towing, in which we own noncontrolling interests.

Pipeline volume estimates are based on historical trends, anticipated future operating performance and assumed completion of internal growth projects. Actual volumes will be influenced by maintenance schedules at refineries, production declines, weather and other natural occurrences including hurricanes, changes in the quantity of inventory held in tanks, and other external factors beyond our control. We forecast adjusted segment profit using the volume assumptions in the table below, priced at forecasted tariff rates, less estimated field operating costs and G&A expenses. Field operating costs do not include depreciation. Actual segment profit could vary materially depending on the level and mix of volumes transported or expenses incurred during the period.

The following table summarizes our total pipeline volumes and highlights major systems that are significant either in total volumes transported or in contribution to total transportation segment profit.

[Table of Contents](#)

	Actual	Guidance	
	Nine Months Ended Sep 30, 2010	Three Months Ending Dec 31, 2010	Twelve Months Ending Dec 31, 2010
Average Daily Volumes (000 Bbls/d)			
All American	40	38	39
Basin	376	370	375
Capline	222	250	229
Line 63 / 2000	110	105	109
Salt Lake City Area Systems ⁽¹⁾	136	130	134
West Texas / New Mexico Area Systems ⁽¹⁾	379	375	378
Rainbow	189	185	188
Manito	59	55	58
Rangeland	51	50	51
Refined Products	117	120	118
Other	1,210	1,242	1,218
	2,889	2,920	2,897
Trucking	94	105	97
	2,983	3,025	2,994
Segment Profit per Barrel (\$/Bbl)			

(1) The aggregate of multiple systems in the respective areas.

(2) Mid-point of guidance.

- b. *Facilities.* Our facilities segment operations generally consist of fee-based activities associated with providing storage, terminalling and throughput services for crude oil, refined products, LPG and natural gas, as well as LPG fractionation and isomerization services. We generate revenue through a combination of month-to-month and multi-year leases and processing arrangements.

Adjusted segment profit is forecast using the volume assumptions in the table below, priced at forecasted rates, less estimated field operating costs and G&A expenses. Field operating costs do not include depreciation.

	Actual	Guidance	
	Nine Months Ended Sep 30, 2010	Three Months Ending Dec 31, 2010	Twelve Months Ending Dec 31, 2010
Operating Data			
Crude oil, refined products and LPG storage (MMBbls/Mo.)	61	63	62
Natural Gas Storage (Bcf/Mo.)	46	50	47
LPG Processing (MBbl/d)	14	15	14
Facilities Activities Total ⁽¹⁾			
Avg. Capacity (MMBbls/Mo.)	69	72	70
Segment Profit per Barrel (\$/Bbl)			
Excluding Selected Items Impacting Comparability	\$ 0.34	\$ 0.33 ⁽²⁾	\$ 0.33 ⁽²⁾

(1) Calculated as the sum of: (i) crude oil, refined products and LPG storage capacity; (ii) natural gas storage capacity divided by the gas to crude Btu equivalent ratio of 6 mcf of gas to 1 barrel of crude oil; and (iii) LPG processing volumes multiplied by the number of days in the period and divided by the number of months in the period.

(2) Mid-point of guidance.

- c. *Supply and Logistics.* Our supply and logistics segment operations generally consist of the following activities:

- the purchase of crude oil at the wellhead and the bulk purchase of crude oil at pipeline and terminal facilities, as well as the purchase of foreign cargoes at their load port and various other locations in transit;
- the storage of inventory during contango market conditions and the seasonal storage of LPG;
- the purchase of refined products and LPG from producers, refiners and other marketers;

[Table of Contents](#)

- the resale or exchange of crude oil, refined products and LPG at various points along the distribution chain to refiners or other resellers to maximize profits; and
- the transportation of crude oil, refined products and LPG on trucks, barges, railcars, pipelines and ocean-going vessels to our terminals and third-party terminals.

The level of profit in the supply and logistics segment is influenced by overall market structure and the degree of volatility in the crude oil market, as well as variable operating expenses. Forecasted operating results for the remainder of 2010 reflect the current market structure and seasonal, weather-related variations in LPG sales. The fourth quarter of 2010 reflects our expectation of normal winter weather for our LPG business. Variations in weather, market structure or volatility could cause actual results to differ materially from forecasted results.

We forecast adjusted segment profit using the volume assumptions stated below, as well as estimates of unit margins, field operating costs, G&A expenses and carrying costs for contango inventory, based on current and anticipated market conditions. Actual volumes are influenced by temporary market-driven storage and withdrawal of oil, maintenance schedules at refineries, production declines, weather, and other external factors beyond our control. Field operating costs do not include depreciation. Realized unit margins for any given lease-gathered barrel could vary significantly based on a variety of factors including location, quality and contract structure. Accordingly, the projected segment profit per barrel can vary significantly even if aggregate volumes are in line with the forecasted levels.

	Actual	Guidance	
	Nine Months Ended Sep 30, 2010	Three Months Ending Dec 31, 2010	Twelve Months Ending Dec 31, 2010
Average Daily Volumes (MBbl/d)			
Crude Oil Lease Gathering Purchases	615	635	620
LPG Sales	87	162	106
Refined Products Sales	43	58	47
Waterborne foreign crude oil imported	79	30	67
	824	885	840
Segment Profit per Barrel (\$/Bbl)			

⁽¹⁾ Mid-point of guidance

3. *Depreciation and Amortization.* We forecast depreciation and amortization based on our existing depreciable assets, forecasted capital expenditures and projected in-service dates. Depreciation may vary during any one period due to gains and losses on intermittent sales of assets, asset retirement obligations, asset impairments or foreign exchange rates. This guidance reflects the anticipated reduction in depreciation expense due to the extension of depreciable lives of several of our large storage facilities and pipeline systems based on an ongoing internal review.
4. *Acquisitions and Other Capital Expenditures.* Although acquisitions constitute a key element of our growth strategy, the forecasted results and associated estimates do not include any forecasts for acquisitions to which we may commit after the date hereof. We forecast capital expenditures during calendar 2010 to be approximately \$380 million for expansion projects with an additional \$85 to \$90 million for maintenance capital projects. During the first nine months of 2010, we spent \$255 million and \$62 million, respectively, for expansion and maintenance projects. Following are some of the more notable projects and forecasted expenditures for the year ending December 31, 2010:

6

[Table of Contents](#)

	Calendar 2010 (in millions)
Expansion Capital	
· PAA Natural Gas Storage	\$ 90
· Cushing - Phases VII - XI	55
· St. James - Phase III	25
· Patoka Phase III	18
· West Texas gathering lines	16
· Edmonton land purchase	16
· Wichita Falls tanks	11
· Other projects ⁽¹⁾	149
	380
Maintenance Capital	85 - 90
Total Projected Capital Expenditures (excluding acquisitions)	\$ 465 - 470

⁽¹⁾ Primarily pipeline connections, upgrades and truck stations, new tank construction and refurbishing, and carry-over of projects started in 2009.

5. *Capital Structure.* This guidance is based on our capital structure as of September 30, 2010.
6. *Interest Expense.* Debt balances are projected based on estimated cash flows, estimated distribution rates, estimated capital expenditures for maintenance and expansion projects, expected timing of collections and payments, and forecasted levels of inventory and other working capital sources and uses. Interest rate assumptions for variable-rate debt are based on the current forward LIBOR curve.

Included in interest expense are commitment fees, amortization of long-term debt discounts or premiums, deferred amounts associated with terminated interest-rate hedges and interest on short-term debt for non-contango inventory (primarily hedged LPG inventory and New York Mercantile Exchange and Intercontinental Exchange margin deposits). Interest expense is net of amounts capitalized for major expansion capital projects and does not include interest on borrowings for inventory stored in a contango market. We treat interest on contango-related borrowings as carrying costs of crude oil and include it in purchases and related costs.

7. *Net Income per Unit.* Basic net income per limited partner unit is calculated by dividing net income allocated to limited partners by the basic weighted average units outstanding during the period.

	Actual		Guidance			
	9 Months Ended 9/30/2010	3 Months Ending December 31, 2010		12 Months Ending December 31, 2010		
			Low	High	Low	High
	(in millions, except per unit amounts)					
Numerator for basic and diluted earnings per limited partner unit:						
Net Income attributable to Plains	\$ 363	\$ 142	\$ 173	\$ 505	\$ 536	
Less: General partners incentive distribution paid ⁽¹⁾	(117)	(42)	(42)	(159)	(159)	
Subtotal	246	100	131	346	377	
Less: General partner 2% ownership ⁽¹⁾	(5)	(2)	(3)	(7)	(8)	
Net income available to limited partners	241	98	128	339	369	
Adjustment in accordance with application of the two-class method for MLPs ⁽¹⁾	(5)	(1)	(1)	(6)	(6)	
Net income available to limited partners in accordance with application of the two-class method for MLPs	<u>\$ 236</u>	<u>\$ 97</u>	<u>\$ 127</u>	<u>\$ 333</u>	<u>\$ 363</u>	
Denominator:						
Basic weighted average number of limited partner units	136	136	136	136	136	

Effect of dilutive securities:					
Weighted average LTIP units	1	1	1	1	1
Diluted weighted average number of limited partner units	137	137	137	137	137
Basic net income per limited partner unit	\$ 1.73	\$ 0.71	\$ 0.93	\$ 2.45	\$ 2.67
Diluted net income per limited partner unit	\$ 1.72	\$ 0.70	\$ 0.93	\$ 2.44	\$ 2.67

7

[Table of Contents](#)

(1) We calculate net income to our general partner based on the distribution paid during the current quarter (including the incentive distribution interest in excess of the 2% general partner interest). However, FASB guidance requires that the distribution pertaining to the current period's net income, which is to be paid in the subsequent quarter, be utilized within the earnings per unit calculation. After adjusting for this distribution, the remaining undistributed earnings or excess distribution over earnings, if any, are allocated to the general partner and limited partners in accordance with the contractual terms of the partnership agreement for earnings per unit calculation purposes. We reflect the impact of the difference in (i) the distribution utilized and (ii) the calculation of the excess 2% general partner interest as the "Adjustment in accordance with application of the two-class method for MLPs."

In conjunction with the Pacific, Rainbow and PNGS acquisitions, our general partner reduced the amounts due it as incentive distributions by an aggregate amount of \$83 million. Approximately \$72.5 million of this reduction was realized as of September 30, 2010. Incentive distributions will be reduced by \$3.25 million for the balance of 2010 and \$7.25 million in 2011.

The relative amount of the incentive distribution varies directionally with the number of units outstanding and the level of the distribution on the units. Based on the current number of units outstanding, each \$0.05 per unit annual increase or decrease in the distribution relative to forecasted amounts decreases or increases net income available for limited partners by approximately \$7.0 million (\$0.05 per unit) on an annualized basis.

8. *Equity Compensation Plans.* The majority of grants outstanding under our equity compensation plans (LTIP and Class B units) contain vesting criteria that are based on a combination of performance benchmarks and service period. The grants will vest in various percentages, typically on the later to occur of specified vesting dates and the dates on which minimum distribution levels are reached. Among the various grants outstanding as of November 3, 2010, estimated vesting dates range from December 2010 to May 2019 and annualized distribution levels range from \$3.50 to \$4.50. For some awards, a percentage of any units remaining unvested as of a date certain will vest on such date and all others will be forfeited.

On October 12, 2010, we declared an annualized distribution of \$3.80 payable on November 12, 2010 to our unitholders of record as of November 2, 2010. We have made the assessment that a \$3.90 distribution level is probable of occurring and accordingly, for grants that vest at annualized distribution levels of \$3.90 or less, guidance includes an accrual over the applicable service period at an assumed market price of \$63.00 per unit as well as the fair value associated with awards that will vest on a date certain. The actual amount of equity compensation expense amortization in any given period will be directly influenced by (i) our unit price at the end of each reporting period, (ii) our unit price on the vesting date, (iii) the amount of the amortization in the early years, (iv) the probability assessment of achieving future distribution rates, and (v) new equity compensation award grants. For example, a \$3.00 change in the unit price assumption at December 31, 2010 would change the fourth-quarter equity compensation expense by approximately \$4 million. Therefore, actual net income could differ materially from our projections. Similarly, if an assessment was made that a \$4.00 distribution level was probable, fourth-quarter equity compensation expense would increase by approximately \$30 million (approximately \$28 million for the cumulative effect of prior service periods and approximately \$2 million for the current service period amortization).

9. *Reconciliation of Net Income to EBIT and EBITDA.* The following table reconciles net income to EBIT and EBITDA, for the three-month and twelve-month guidance periods ending December 31, 2010.

	3 Months Ending December 31, 2010		12 Months Ending December 31, 2010	
	Low	High	Low	High
(in millions, except per unit amounts)				
Reconciliation to EBITDA				
Net Income	\$ 145	\$ 175	\$ 513	\$ 543
Interest expense	64	62	247	245
Income tax expense	1	—	(3)	(4)
EBIT	210	237	757	784
Depreciation and amortization	57	55	249	247
EBITDA	\$ 267	\$ 292	\$ 1,006	\$ 1,031

8

[Table of Contents](#)

Preliminary 2011 Guidance

This preliminary adjusted EBITDA guidance for 2011 is based on (i) continued operating and financial performance of our existing assets in line with recent performance trends, (ii) achievement of targeted performance levels for recent acquisitions and (iii) contributions from expansion capital projects in line with our expectations. The following table summarizes the range of selected key financial data of our preliminary guidance for calendar year 2011.

Preliminary Calendar 2011 Guidance (in millions)

Low High

Adjusted EBITDA	\$	1,120	\$	1,170
Depreciation and amortization		(235)		(225)
Interest expense		(260)		(250)
Income taxes		(35)		(30)
Adjusted Net Income	\$	590	\$	665
Expansion Capital	\$	500	\$	600
Maintenance Capital	\$	80	\$	90

Our preliminary guidance for interest expense is based on our capital structure as of September 30, 2010, approved capital projects for 2010, and the assumption that 2011 capital projects will range between \$500 million and \$600 million. Our preliminary guidance for depreciation and amortization is based on projected depreciation from our present asset base, and assumes continued development of our portfolio of projects. Our preliminary guidance for maintenance capital expenditures is based on our estimated average level of recurring expenditures of approximately \$85 million. Our preliminary guidance for income taxes includes the estimated impact of the change in Canadian tax laws regarding Specified Flow Through Investments (SIFT), which becomes effective in 2011, and the resulting combination of our Canadian entities. Adjusted net income and adjusted EBITDA exclude selected items impacting comparability such as LTIP's. It is impractical to forecast selected items impacting comparability to arrive at net income and EBITDA and therefore adjusted net income and adjusted EBITDA are presented to provide information with respect to both the performance and fundamental business activities.

Forward-Looking Statements and Associated Risks

All statements included in this report, other than statements of historical fact, are forward-looking statements, including, but not limited to, statements incorporating the words "anticipate," "believe," "estimate," "expect," "plan," "intend" and "forecast," as well as similar expressions and statements regarding our business strategy, plans and objectives for future operations. The absence of these words, however, does not mean that the statements are not forward-looking. These statements reflect our current views with respect to future events, based on what we believe to be reasonable assumptions. Certain factors could cause actual results to differ materially from results anticipated in the forward-looking statements. These factors include, but are not limited to:

- failure to implement or capitalize on planned internal growth projects;
- maintenance of our credit rating and ability to receive open credit from our suppliers and trade counterparties;
- continued creditworthiness of, and performance by, our counterparties, including financial institutions and trading companies with which we do business;
- the effectiveness of our risk management activities;
- environmental liabilities or events that are not covered by an indemnity, insurance or existing reserves;
- abrupt or severe declines or interruptions in outer continental shelf production located offshore California and transported on our pipeline systems;

[Table of Contents](#)

- shortages or cost increases of power supplies, materials or labor;
- the availability of adequate third-party production volumes for transportation and marketing in the areas in which we operate and other factors that could cause declines in volumes shipped on our pipelines by us and third-party shippers, such as declines in production from existing oil and gas reserves or failure to develop additional oil and gas reserves;
- fluctuations in refinery capacity in areas supplied by our mainlines and other factors affecting demand for various grades of crude oil, refined products and natural gas and resulting changes in pricing conditions or transportation throughput requirements;
- the availability of, and our ability to consummate, acquisition or combination opportunities,
- our ability to obtain debt or equity financing on satisfactory terms to fund additional acquisitions, expansion projects, working capital requirements and the repayment or refinancing of indebtedness;
- the successful integration and future performance of acquired assets or businesses and the risks associated with operating in lines of business that are distinct and separate from our historical operations;
- unanticipated changes in crude oil market structure, grade differentials and volatility (or lack thereof);
- the impact of current and future laws, rulings, governmental regulations, accounting standards and statements and related interpretations;
- the effects of competition;
- interruptions in service and fluctuations in tariffs or volumes on third-party pipelines;
- increased costs or lack of availability of insurance;
- fluctuations in the debt and equity markets, including the price of our units at the time of vesting under our long-term incentive plans;
- the currency exchange rate of the Canadian dollar;
- weather interference with business operations or project construction;
- risks related to the development and operation of natural gas storage facilities;

- future developments and circumstances at the time distributions are declared;
- general economic, market or business conditions and the amplification of other risks caused by volatile financial markets, capital constraints and pervasive liquidity concerns; and
- other factors and uncertainties inherent in the transportation, storage, terminalling and marketing of crude oil, refined products and liquefied petroleum gas and other natural gas related petroleum products.

We undertake no obligation to publicly update or revise any forward-looking statements. Further information on risks and uncertainties is available in our filings with the Securities and Exchange Commission, which information is incorporated by reference herein.

10

[Table of Contents](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PLAINS ALL AMERICAN PIPELINE, L.P.

By: PAA GP LLC, its general partner

By: PLAINS AAP, L. P., its sole member

By: PLAINS ALL AMERICAN GP LLC, its general partner

Date: November 3, 2010

By: /s/ Charles Kingswell-Smith

Name: Charles Kingswell-Smith

Title: *Vice President and Treasurer*

11



News Release

Contacts: Roy I. Lamoreaux
 Director, Investor Relations
 713/646-4222 — 800/564-3036

Al Swanson
 Senior Vice President, CFO
 713/646-4455 — 800/564-3036

FOR IMMEDIATE RELEASE

**Plains All American Pipeline, L.P. Reports
 Third-Quarter 2010 Results**

(Houston — November 3, 2010) Plains All American Pipeline, L.P. (NYSE: PAA) today reported net income attributable to Plains of \$81 million, or \$0.28 per diluted limited partner unit, for the third quarter 2010 as compared to net income attributable to Plains for the third quarter 2009 of \$122 million, or \$0.65 per diluted limited partner unit. The Partnership reported earnings before interest, taxes, depreciation and amortization (“EBITDA”) of \$205 million for the third quarter 2010, compared with reported EBITDA of \$242 million for the third quarter 2009.

The Partnership’s reported results include the impact of items that affect comparability between reporting periods. These items are excluded from adjusted results, as further described in the table below. Accordingly, the Partnership’s third-quarter 2010 adjusted net income attributable to Plains, adjusted net income per diluted limited partner unit and adjusted EBITDA were \$140 million, \$0.70 and \$264 million, respectively, as compared to third-quarter 2009 adjusted net income attributable to Plains, adjusted net income per diluted limited partner unit and adjusted EBITDA of \$114 million, \$0.59 and \$234 million, respectively. (See the section of this release entitled “Non-GAAP Financial Measures” and the attached tables for discussion of EBITDA and other non-GAAP financial measures, and reconciliations of such measures to the comparable GAAP measures.)

“We are pleased with the Partnership’s third-quarter results as Plains All American delivered operating and financial performance near the high end of our guidance range,” said Greg L. Armstrong, Chairman and CEO of Plains All American. “We also achieved our distribution growth goal for 2010 as PAA declared a quarterly distribution of \$0.95 per unit, equivalent to an annualized distribution rate of \$3.80 per unit.”

“Although not without challenges, as we look forward we believe the Partnership is well positioned to continue to deliver meaningful long-term growth to our unitholders. We recently announced several organic growth projects and currently estimate that our 2011 expansion capital program will range from \$500 million to \$600 million, an approximate 45% increase over our 2010 capital program.”

The following table summarizes selected items that the Partnership believes impact comparability of financial results between reporting periods (amounts in millions, except per unit amounts):

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 2

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Selected Items Impacting Comparability - Income / (Loss):				
Equity compensation charge ⁽¹⁾	\$ (10)	\$ (12)	\$ (34)	\$ (36)
Inventory valuation adjustments net of gains/(losses) from related derivative activities ⁽²⁾	—	—	—	24
Gains/(losses) from other derivative activities ^{(2) (3)}	(42)	11	(2)	54
Net loss on early repayment of senior notes	(6)	—	(6)	—
PNGS contingent consideration fair value adjustment	(1)	—	(2)	—
Net gain on purchase of remaining 50% interest in PNGS	—	9	—	9
Net gain on foreign currency revaluation	—	—	—	12
Selected items impacting comparability	(59)	8	(44)	63
Less: GP 2% portion of selected items impacting comparability	1	—	1	(1)
LP 98% portion of selected items impacting comparability	\$ (58)	\$ 8	\$ (43)	\$ 62
Impact to basic net income per limited partner unit	\$ (0.42)	\$ 0.06	\$ (0.32)	\$ 0.49
Impact to diluted net income per limited partner unit	\$ (0.42)	\$ 0.06	\$ (0.32)	\$ 0.49

⁽¹⁾ The equity compensation charges for the three and nine months ended September 30, 2010 and 2009 exclude the portion of the equity compensation expense represented by grants under the LTIP Plans that, pursuant to the terms of the grant, will be settled in cash only and have no impact on diluted units. The portion of the equity compensation expense attributable to the cash portion of the LTIP Plans is approximately \$7 million and \$4 million for the three month periods ended September 30, 2010 and 2009, respectively, and approximately \$16 million and \$11 million for the nine months ended September 30, 2010 and 2009, respectively.

- (2) Gains and losses from derivative activities related to revalued inventory are included in the line item "Inventory valuation adjustments net of gains/(losses) from related derivative activities;" gains and losses from derivative activities not related to revalued inventory are included in the line item "Gains/(losses) from other derivative activities."
- (3) Gains and losses from other derivative activities for the three-month periods ended September 30, 2010 and 2009 include gains of approximately \$1 million and losses of approximately \$1 million, respectively, related to interest rate derivatives, which are included in other income, net and interest expense, but do not impact segment profit. Gains and losses from other derivative activities for the nine month periods ended September 30, 2010 and 2009 include gains of approximately \$4 million and losses of approximately \$1 million, respectively, related to interest rate derivatives, which are included in other income, net and interest expense, but do not impact segment profit.

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 3

The following tables present certain selected financial information by segment for the third quarter (amounts in millions):

	Three Months Ended September 30, 2010			Three Months Ended September 30, 2009		
	Transportation	Facilities	Supply & Logistics	Transportation	Facilities	Supply & Logistics
Revenues ⁽¹⁾	\$ 265	\$ 127	\$ 6,179	\$ 250	\$ 97	\$ 4,645
Purchases and related costs ⁽¹⁾	(17)	(5)	(6,104)	(15)	(1)	(4,534)
Field operating costs (excluding equity compensation charge) ⁽¹⁾	(88)	(37)	(49)	(86)	(32)	(45)
Equity compensation charge - operations	(3)	—	(1)	(2)	—	—
Segment G&A expenses (excluding equity compensation charge) ⁽²⁾	(15)	(9)	(18)	(14)	(7)	(17)
Equity compensation charge - general and administrative	(6)	(3)	(5)	(6)	(3)	(5)
Equity earnings in unconsolidated entities	1	—	—	2	3	—
Reported segment profit	\$ 137	\$ 73	\$ 2	\$ 129	\$ 57	\$ 44
Selected items impacting comparability of segment profit:						
Equity compensation charge ⁽³⁾	5	2	3	6	2	4
(Gains)/losses from other derivative activities ^{(4) (5)}	—	—	43	—	—	(11)
Subtotal	5	2	46	6	2	(7)
Segment profit excluding selected items impacting comparability	\$ 142	\$ 75	\$ 48	\$ 135	\$ 59	\$ 37
Maintenance capital	\$ 21	\$ 5	\$ 3	\$ 9	\$ 2	\$ 1
	Nine Months Ended September 30, 2010			Nine Months Ended September 30, 2009		
	Transportation	Facilities	Supply & Logistics	Transportation	Facilities	Supply & Logistics
Revenues ⁽¹⁾	\$ 774	\$ 362	\$ 17,993	\$ 714	\$ 259	\$ 11,877
Purchases and related costs ⁽¹⁾	(52)	(16)	(17,625)	(47)	(1)	(11,389)
Field operating costs (excluding equity compensation charge) ⁽¹⁾	(258)	(106)	(144)	(249)	(85)	(139)
Equity compensation charge - operations	(7)	(1)	(1)	(6)	(1)	(1)
Segment G&A expenses (excluding equity compensation charge) ⁽²⁾	(48)	(29)	(56)	(45)	(18)	(51)
Equity compensation charge - general and administrative	(18)	(8)	(15)	(17)	(7)	(15)
Equity earnings in unconsolidated entities	3	—	—	5	8	—
Reported segment profit	\$ 394	\$ 202	\$ 152	\$ 355	\$ 155	\$ 282
Selected items impacting comparability of segment profit:						
Equity compensation charge ⁽³⁾	17	7	10	18	6	12
Inventory valuation adjustments net of (gains)/losses from related derivative activities ⁽⁴⁾	—	—	—	—	—	(24)
(Gains)/losses from other derivative activities ^{(4) (5)}	—	—	6	—	—	(55)
Net (gain)/loss on foreign currency revaluation	—	—	—	—	—	(12)
Subtotal	17	7	16	18	6	(79)
Segment profit excluding selected items impacting comparability	\$ 411	\$ 209	\$ 168	\$ 373	\$ 161	\$ 203
Maintenance capital	\$ 43	\$ 13	\$ 6	\$ 40	\$ 11	\$ 5

(1) Includes intersegment amounts.

(2) Segment general and administrative expenses (G&A) reflect direct costs attributable to each segment and an allocation of other expenses to the segments based on the business activities that existed at that time. The proportional allocations by segment require judgment by

- management and will continue to be based on the business activities that exist during each period.
- (3) The equity compensation charges for the three and nine months ended September 30, 2010 and 2009 exclude the portion of the equity compensation expense represented by grants under the LTIP Plans that, pursuant to the terms of the grant, will be settled in cash only and have no impact on diluted units. The portion of the equity compensation expense attributable to the cash portion of the LTIP Plans is approximately \$7 million and \$4 million for the three month periods ended September 30, 2010 and 2009, respectively, and approximately \$16 million and \$11 million for the nine months ended September 30, 2010 and 2009, respectively.
- (4) Gains and losses from derivative activities related to revalued inventory are included in the line item "Inventory valuation adjustments net of (gains)/losses from related derivative activities;" gains and losses from derivative activities not related to revalued inventory are included in the line item "(Gains)/losses from other derivative activities."
- (5) Gains and losses from other derivative activities for the three-month periods ended September 30, 2010 and 2009 include gains of approximately \$1 million and losses of approximately \$1 million, respectively, related to interest rate derivatives, which are included in other income, net and interest expense, but do not impact segment profit. Gains and losses from other derivative activities for the nine month periods ended September 30, 2010 and 2009 include gains of approximately \$4 million and losses of approximately \$1 million, respectively, related to interest rate derivatives, which are included in other income, net and interest expense, but do not impact segment profit.

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 4

Adjusted segment profit for the Transportation segment for the third quarter of 2010 increased 5% over comparable 2009 results, benefitting from higher volumes, favorable foreign exchange rates and higher pipeline loss allowance revenue partially offset by higher operating and general and administrative expenses.

Adjusted segment profit for the Facilities segment for the third quarter of 2010 increased 27% over comparable 2009 results primarily due to acquisition and organic growth.

Adjusted segment profit for the Supply and Logistics segment for the third quarter of 2010 increased 30% over comparable 2009 results primarily due to the benefit of more favorable market conditions.

The Partnership's basic weighted average units outstanding for the third quarter of 2010 totaled 136 million (137 million diluted) as compared to 130 million (131 million diluted) in last year's third quarter. On September 30, 2010, the Partnership had approximately 136.4 million units outstanding, long-term debt of approximately \$4.6 billion (\$500 million of which supports hedged inventory) and an adjusted long-term debt-to-total capitalization ratio of 49%.

The Partnership has declared a quarterly distribution of \$0.9500 per unit (\$3.80 per unit on an annualized basis) payable November 12, 2010 on its outstanding limited partner units. This distribution represents an increase of approximately 3.3% over the quarterly distribution paid in November 2009 and an increase of approximately 0.8% from the August 2010 distribution level.

The Partnership will hold a conference call at 11:00 AM Eastern on November 4th. Prior to this conference call, the Partnership will furnish a current report on Form 8-K, which will include material in this press release, financial and operational guidance for the fourth quarter and preliminary 2011 guidance. A copy of the Form 8-K will be available on the Partnership's website at www.paalp.com.

Non-GAAP Financial Measures

In this release, the Partnership's EBITDA disclosure is not presented in accordance with generally accepted accounting principles and is not intended to be used in lieu of GAAP presentations of net income or cash flows from operating activities. EBITDA is presented because we believe it provides additional information with respect to both the performance of our fundamental business activities as well as our ability to meet our future debt service, capital expenditures and working capital requirements. We also believe that debt holders commonly use EBITDA to analyze Partnership performance. In addition, we present selected items that impact the comparability of our operating results as additional information that may be helpful to your understanding of our financial results. We consider an understanding of these selected items impacting comparability to be material to our evaluation of our operating results and prospects. Although we present selected items that we consider in evaluating our performance, you should also be aware that the items presented do not represent all items that affect comparability between the periods presented. Variations in our operating results are also caused by changes in volumes, prices, exchange rates, mechanical interruptions, acquisitions and numerous other factors. These types of variations are not separately identified in this release, but will be discussed, as applicable, in management's discussion and analysis of operating results in our Quarterly Report on Form 10-Q.

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 5

A reconciliation of net income to EBITDA and EBITDA to cash flows from operating activities for the periods presented is included in the tables attached to this release. In addition, the Partnership maintains on its website (www.paalp.com) a reconciliation of all non-GAAP financial information, such as EBITDA, to the most comparable GAAP measures. To access the information, investors should click on the "Investor Relations" link on the Partnership's home page and then the "Non-GAAP Reconciliations" link on the Investor Relations page.

Forward Looking Statements

Except for the historical information contained herein, the matters discussed in this release are forward-looking statements that involve certain risks and uncertainties that could cause actual results to differ materially from results anticipated in the forward-looking statements. These risks and uncertainties include, among other things, failure to implement or capitalize on planned internal growth projects; maintenance of our credit rating and ability to receive open credit from our suppliers and trade counterparties; continued creditworthiness of, and performance by, our counterparties, including financial institutions and trading companies with which we do business; the effectiveness of our risk management activities; environmental liabilities or events that are not covered by an indemnity, insurance or existing reserves; abrupt or severe declines or interruptions in outer continental shelf production located offshore California and transported on our pipeline systems; shortages or cost increases of power supplies, materials or labor; the availability of adequate third-party production volumes for transportation and marketing in the areas in which we operate and other factors that could cause declines in volumes shipped on our pipelines by us and third-party shippers, such as declines in production from existing oil and gas reserves or failure to develop additional oil and gas reserves; fluctuations in refinery capacity in areas supplied by our mainlines and other factors affecting demand for various grades of crude oil, refined products and natural gas and resulting changes in pricing conditions or transportation throughput requirements; the availability of, and our ability to consummate, acquisition or combination opportunities; our ability to obtain debt or equity financing on satisfactory terms to fund additional acquisitions, expansion projects, working capital requirements and the repayment or refinancing of indebtedness; the successful integration and future performance of acquired assets or businesses and the risks associated with operating in lines of business that are distinct and separate from our historical operations; unanticipated changes in crude oil market structure and volatility (or lack thereof); the impact of current and future laws, rulings, governmental regulations, accounting standards and statements and related interpretations; the effects of competition; interruptions in service and fluctuations in tariffs or volumes on third-party pipelines; increased costs or lack of availability of insurance; fluctuations in the debt and equity markets, including the price of our units at the time of vesting under our long-term incentive plans; the currency exchange rate of the Canadian dollar; weather interference with business operations or project construction; risks related to the development and operation of natural gas storage facilities; future developments and circumstances at the time distributions are declared; general economic, market or business conditions and the amplification of other risks caused by volatile financial markets, capital constraints and pervasive liquidity concerns; and other factors and uncertainties inherent in the transportation, storage, terminalling and marketing of crude oil, refined products and liquefied petroleum gas and other natural gas related petroleum products discussed in the Partnership's filings with the Securities and Exchange Commission.

-more-

333 Clay Street, Suite 1600

Houston, Texas 77002

713-646-4100 / 800-564-3036

Page 6

Conference Call

The Partnership will host a conference call at 11:00 AM (Eastern) on Thursday, November 4, 2010 to discuss the following items:

1. The Partnership's third-quarter 2010 performance;
2. The status of major expansion projects;
3. Capitalization and liquidity;
4. Financial and operating guidance for the fourth quarter 2010 and preliminary 2011 guidance; and
5. The Partnership's outlook for the future.

Webcast Instructions

To access the Internet webcast, please go to the Partnership's website at www.paalp.com, choose "Investor Relations," and then choose "Conference Calls." Following the live webcast, the call will be archived for a period of sixty (60) days on the Partnership's website.

If you are unable to participate in the webcast, you may access the live conference call by dialing toll free 800-230-1092. International callers should dial 612-288-0329. No password is required. You may access the slide presentation accompanying the conference call a few minutes prior to the call under the Conference Call Summaries portion of the Conference Calls tab of the Investor Relations section of PAA's website at www.paalp.com.

Telephonic Replay Instructions

To listen to a telephonic replay of the conference call, please dial 800-475-6701, or, for international callers, 320-365-3844, and replay access code 173756. The replay will be available beginning Thursday, November 4, 2010, at approximately 12:00 PM (Central) and continue until 11:59 PM (Central) Saturday, December 4, 2010.

Plains All American Pipeline, L.P. is a publicly-traded master limited partnership engaged in the transportation, storage, terminalling and marketing of crude oil, refined products and liquefied petroleum gas and other natural gas related petroleum products. Through its general partner interest and majority equity ownership position in PAA Natural Gas Storage, L.P. (NYSE:PNG), PAA is also engaged in the development and operation of natural gas storage facilities. PAA is headquartered in Houston, Texas.

-more-

333 Clay Street, Suite 1600

Houston, Texas 77002

713-646-4100 / 800-564-3036

PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)

CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except per unit data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
REVENUES	\$ 6,414	\$ 4,857	\$ 18,662	\$ 12,442
COSTS AND EXPENSES				
Purchases and related costs	5,971	4,417	17,233	11,036
Field operating costs	176	163	510	474
General and administrative expenses	56	52	174	153
Depreciation and amortization	61	59	192	173
Total costs and expenses	6,264	4,691	18,109	11,836
OPERATING INCOME	150	166	553	606
OTHER INCOME/(EXPENSE)				
Equity earnings in unconsolidated entities	1	5	3	13
Interest expense	(64)	(59)	(183)	(165)
Other income/(expense), net	(7)	12	(9)	17
INCOME BEFORE TAX	80	124	364	471
Current income tax (expense)/benefit	1	(2)	—	(5)
Deferred income tax benefit	3	—	4	4
NET INCOME	84	122	368	470
Less: Net income attributable to noncontrolling interests	(3)	—	(5)	(1)
NET INCOME ATTRIBUTABLE TO PLAINS	\$ 81	\$ 122	\$ 363	\$ 469
NET INCOME ATTRIBUTABLE TO PLAINS:				
LIMITED PARTNERS	\$ 40	\$ 88	\$ 241	\$ 370
GENERAL PARTNER	\$ 41	\$ 34	\$ 122	\$ 99
BASIC NET INCOME PER LIMITED PARTNER UNIT	\$ 0.28	\$ 0.65	\$ 1.73	\$ 2.84
DILUTED NET INCOME PER LIMITED PARTNER UNIT	\$ 0.28	\$ 0.65	\$ 1.72	\$ 2.82
BASIC WEIGHTED AVERAGE UNITS OUTSTANDING	136	130	136	128
DILUTED WEIGHTED AVERAGE UNITS OUTSTANDING	137	131	137	129

-more-

333 Clay Street, Suite 1600

Houston, Texas 77002

713-646-4100 / 800-564-3036

PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)

OPERATING DATA

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Transportation activities (Average Daily Volumes, thousands of barrels):				
Tariff activities				
All American	37	43	40	40
Basin	401	335	376	389
Capline	260	205	222	205
Line 63/Line 2000	108	141	110	136
Salt Lake City Area Systems ⁽¹⁾	143	152	136	132

West Texas/New Mexico Area Systems ⁽¹⁾	385	355	379	375
Manito	56	62	59	62
Rainbow	177	176	189	184
Rangeland	53	51	51	54
Refined products	110	100	117	96
Other	1,243	1,219	1,210	1,207
Tariff activities total	2,973	2,839	2,889	2,880
Trucking	99	80	94	84
Transportation activities total	3,072	2,919	2,983	2,964

Facilities activities (Average Monthly Volumes):

Crude oil, refined products, and LPG storage (average monthly capacity in millions of barrels)	62	56	61	56
Natural gas storage (average monthly capacity in billions of cubic feet)	50	27	46	21
LPG processing (average throughput in thousands of barrels per day)	17	17	14	16
Facilities activities total (average monthly capacity in millions of barrels) ⁽²⁾	71	61	69	60

Supply & Logistics activities (Average Daily Volumes, thousands of barrels):

Crude oil lease gathering purchases	622	602	615	619
LPG sales	73	61	87	88
Waterborne foreign crude oil imported	91	46	79	54
Refined products	48	32	43	34
Supply & Logistics activities total	834	741	824	795

⁽¹⁾ The aggregate of multiple systems in the respective areas.

⁽²⁾ Facilities total is calculated as the sum of: (i) crude oil, refined products and LPG storage capacity; (ii) natural gas storage capacity divided by 6 to account for the 6:1 mcf of gas to crude oil barrel ratio and further divided by 1,000 to convert to monthly volumes in millions; and (iii) LPG processing volumes multiplied by the number of days in the period and divided by the number of months in the period.

-more-

333 Clay Street, Suite 1600

Houston, Texas 77002

713-646-4100 / 800-564-3036

Page 9

**PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)**

CONDENSED CONSOLIDATED BALANCE SHEET DATA

(In millions)

	September 30, 2010	December 31, 2009
ASSETS		
Current assets	\$ 3,771	\$ 3,658
Property and equipment, net	6,532	6,340
Linefill and base gas	510	501
Long-term inventory	120	121
Investments in unconsolidated entities	204	82
Goodwill	1,294	1,287
Other long-term assets, net	306	369
Total assets	<u>\$ 12,737</u>	<u>\$ 12,358</u>
LIABILITIES AND PARTNERS' CAPITAL		
Current liabilities	\$ 3,567	\$ 3,782
Long-term debt under credit facilities and other	231	6
Senior notes, net of unamortized discount	4,362	4,136
Other long-term liabilities and net deferred credits	234	275
Total liabilities	<u>8,394</u>	<u>8,199</u>
Partners' capital excluding noncontrolling interests	4,111	4,096
Noncontrolling interests	232	63
Total partners' capital	<u>4,343</u>	<u>4,159</u>
Total liabilities and partners' capital	<u>\$ 12,737</u>	<u>\$ 12,358</u>

-more-

Page 10

PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)

CREDIT RATIOS

(In millions)

	September 30, 2010	Adjustment ⁽¹⁾	September 30, 2010 Adjusted
Short-term debt	\$ 895	\$ 500	\$ 1,395
Long-term debt	4,593	(500)	4,093
Total debt	<u>\$ 5,488</u>	<u>\$ —</u>	<u>\$ 5,488</u>
Long-term debt	4,593	(500)	4,093
Partners' capital	4,343	—	4,343
Total book capitalization	<u>\$ 8,936</u>	<u>\$ (500)</u>	<u>\$ 8,436</u>
Total book capitalization including short-term debt	<u>\$ 9,831</u>	<u>\$ —</u>	<u>\$ 9,831</u>
Long-term debt to total book capitalization	51%		49%
Total debt to total book capitalization including short-term debt	56%		56%

- ⁽¹⁾ The adjustment represents the portion of the 4.25% senior notes due September 2012 that has been used to fund hedged inventory and would be classified as short-term debt if funded on our credit facilities. These notes were issued in July 2009 and the proceeds are being used to supplement capital available from our hedged inventory facility.

-more-

Page 11

PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)

COMPUTATION OF BASIC AND DILUTED EARNINGS PER LIMITED PARTNER UNIT

(In millions, except per unit data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Numerator for basic and diluted earnings per limited partner unit:				
Net Income Attributable to Plains	\$ 81	\$ 122	\$ 363	\$ 469
Less: General partner's incentive distribution paid ⁽¹⁾	(40)	(32)	(117)	(92)
Subtotal	41	90	246	377
Less: General partner 2% ownership ⁽¹⁾	(1)	(2)	(5)	(7)
Net income available to limited partners	40	88	241	370
Adjustment in accordance with application of the two-class method for MLPs ⁽¹⁾	(2)	(3)	(5)	(8)
Net income available to limited partners in accordance with application of the two-class method for MLPs ⁽¹⁾	<u>\$ 38</u>	<u>\$ 85</u>	<u>\$ 236</u>	<u>\$ 362</u>
Denominator:				
Basic weighted average number of limited partner units outstanding	136	130	136	128
Effect of dilutive securities:				
Weighted average LTIP units	1	1	1	1
Diluted weighted average number of limited partner units outstanding	<u>137</u>	<u>131</u>	<u>137</u>	<u>129</u>
Basic net income per limited partner unit	<u>\$ 0.28</u>	<u>\$ 0.65</u>	<u>\$ 1.73</u>	<u>\$ 2.84</u>
Diluted net income per limited partner unit	<u>\$ 0.28</u>	<u>\$ 0.65</u>	<u>\$ 1.72</u>	<u>\$ 2.82</u>

- (1) We calculate net income available to limited partners based on the distribution paid during the current quarter (including the incentive distribution interest in excess of the 2% general partner interest). However, FASB guidance requires that the distribution pertaining to the current period's net income, which is to be paid in the subsequent quarter, be utilized in the earnings per unit calculation. After adjusting for this distribution, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the general partner and limited partners in accordance with the contractual terms of the partnership agreement for earnings per unit calculation purposes. We reflect the impact of the difference in (i) the distribution utilized and (ii) the calculation of the excess 2% general partner interest as the "Adjustment in accordance with application of the two-class method for MLPs."

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 12

PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FINANCIAL SUMMARY (unaudited)

FINANCIAL DATA RECONCILIATIONS

(In millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net income to earnings before interest, taxes, depreciation and amortization ("EBITDA") and excluding selected items impacting comparability ("Adjusted EBITDA") reconciliations				
Net Income	\$ 84	\$ 122	\$ 368	\$ 470
Add: Interest expense	64	59	183	165
Add: Income tax expense/benefit	(4)	2	(4)	1
Add: Depreciation and amortization	61	59	192	173
EBITDA	205	242	739	809
Selected items impacting comparability	59	(8)	45	(63)
Adjusted EBITDA	\$ 264	\$ 234	\$ 784	\$ 746
Adjusted EBITDA to Distributable Cash Flow ("DCF")				
Adjusted EBITDA	\$ 264	\$ 234	\$ 784	\$ 746
Interest expense	(64)	(59)	(183)	(165)
Maintenance capital	(29)	(12)	(62)	(56)
Current income tax (expense)/benefit	1	(2)	—	(5)
Equity earnings in unconsolidated entities, net of distributions	1	(3)	1	(6)
Distribution to noncontrolling interests ⁽¹⁾	(5)	(2)	(10)	(2)
DCF	\$ 168	\$ 156	\$ 530	\$ 512

- (1) Includes distributions that are declared in the current quarter and are to be paid in the subsequent quarter.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Cash flow from operating activities reconciliation				
EBITDA	\$ 205	\$ 242	\$ 739	\$ 809
Current income tax (expense)/benefit	1	(2)	—	(5)
Interest expense	(64)	(59)	(183)	(165)
Net change in assets and liabilities, net of acquisitions	20	(137)	(143)	(339)
Other items to reconcile to cash flows from operating activities:				
Equity compensation charge	18	16	50	47
Net cash provided by operating activities	\$ 180	\$ 60	\$ 463	\$ 347

-more-

333 Clay Street, Suite 1600 Houston, Texas 77002 713-646-4100 / 800-564-3036

Page 13

FINANCIAL DATA RECONCILIATIONS (continued)

(In millions, except per unit data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net income and earnings per limited partner unit excluding selected items impacting comparability				
Net Income Attributable to Plains	\$ 81	\$ 122	\$ 363	\$ 469
Selected items impacting comparability	59	(8)	44	(63)
Adjusted Net Income Attributable to Plains	<u>\$ 140</u>	<u>\$ 114</u>	<u>\$ 407</u>	<u>\$ 406</u>
Net income available to limited partners in accordance with application of the two-class method for MLPs	\$ 38	\$ 85	\$ 236	\$ 362
Limited partners' 98% of selected items impacting comparability	58	(8)	43	(62)
Adjusted limited partners' net income	<u>\$ 96</u>	<u>\$ 77</u>	<u>\$ 279</u>	<u>\$ 300</u>
Adjusted basic net income per limited partner unit	<u>\$ 0.70</u>	<u>\$ 0.59</u>	<u>\$ 2.05</u>	<u>\$ 2.35</u>
Adjusted diluted net income per limited partner unit	<u>\$ 0.70</u>	<u>\$ 0.59</u>	<u>\$ 2.04</u>	<u>\$ 2.33</u>
Basic weighted average units outstanding	<u>136</u>	<u>130</u>	<u>136</u>	<u>128</u>
Diluted weighted average units outstanding	<u>137</u>	<u>131</u>	<u>137</u>	<u>129</u>

###